

ZONA CONFIDENTIAL WHOLESALE RATES (INCLUSIVE OF ALL TAXES & FEES)

***BLACKOUT DATES MAY APPLY / RATES ARE SUBJECT TO CHANGE**

****ROOMS AT THESE RATES MAY BE CAPACITY CONTROLLED**

*****MINIMUM FOUR NIGHTS REQUIRED FOR ANY STAY THAT TOUCHES
A FRIDAY OR SATURDAY IN FEBRUARY, MARCH, OR APRIL
IN 2-, 3-, AND 4-BEDROOM SUITES**

Effective 5/6/13 - 10/31/13

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Doubles	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$70.00	\$90.00	\$120.00	\$145.00	\$175.00	\$210.00

Effective 11/1/13 - 11/23/13

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Doubles	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$95.00	\$116.00	\$140.00	\$195.00	\$275.00	\$325.00

[illegible]

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Queens	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$95.00	\$116.00	\$140.00	\$170.00	\$230.00	\$295.00

[illegible]

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Doubles	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$125.00	\$146.00	\$210.00	\$289.00	\$399.00	\$539.00

[illegible]

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Queens	King	2 Doubles	Kings or Dbles	6 Doubles	8 Doubles
	\$136.00	\$159.00	\$232.00	\$325.00	\$450.00	\$595.00

Effective 4/1/14 - 5/5/14

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Doubles	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$105.00	\$120.00	\$145.00	\$179.00	\$265.00	\$325.00

Effective 5/6/14 - 6/30/14						
----------------------------	--	--	--	--	--	--

Net Rate	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Queens	King	2 Doubles	Kings or Dbls	6 Doubles	8 Doubles
	\$80.00	\$100.00	\$135.00	\$155.00	\$185.00	\$235.00

Effective 7/1/14 - 10/31/14						
-----------------------------	--	--	--	--	--	--

	Standard	1 Bdrm	1 Bdrm Super	2 Bdrm	3 Bdrm	4 Bdrm
	2 Doubles	King	2 Doubles	Kings or Dbles	6 Doubles	8 Doubles
Net Rate	\$74.00	\$94.00	\$125.00	\$150.00	\$180.00	\$215.00

Email: golf@zonascottsdale.com or call 800-903-4057 to reserve

ZONA CONTACTS:

Cody Garrett cgarrett@zonascottsdale.com / 480-585-1529

Steve Nicodemus snicodemus@zonascottsdale.com / 480-585-1022

Tedd Maitland tmaitland@zonascottsdale.com / 480-585-1458